

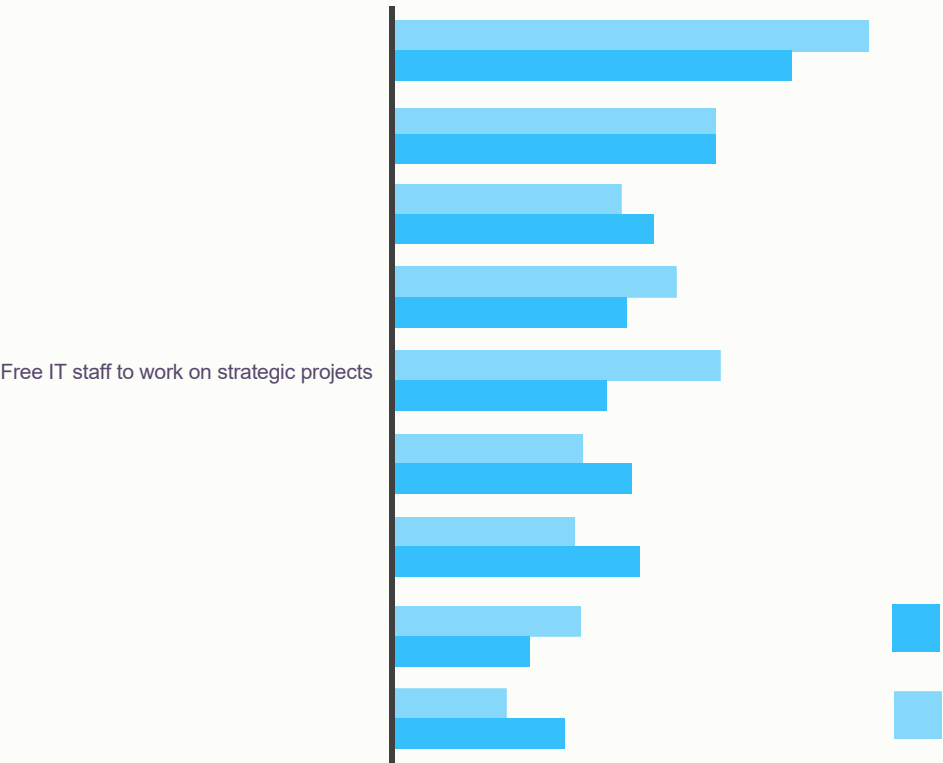


Managed Services: Which IT Support Model Comes Out on Top?



Better to Be *Proactive* or *Reactive*?

Factors Executives Consider When Making Managed Services Decisions

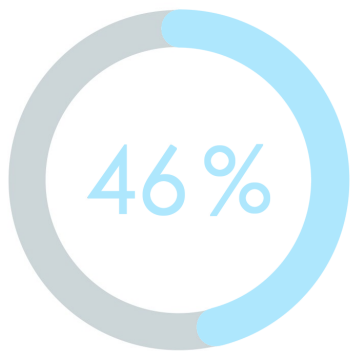


Source: CompTIA 4th Annual Managed Services Trend Study | Base: n=224 end
user businesses using managed services

“Based on industry surveys, Gartner has discovered awhile back the average cost of company downtime is \$5,600 per minute, which equates to over \$300K per hour.”

– Gartner

Enjoying the Benefits of Vendor Management



"46% of firms have trimmed their annual IT expenditures by 25% or more as a result of their shift to managed services."

Enterprise-Level IT Support at SMB Prices



He recommended Bill to get a consultation and a price quote from a managed IT provider of his choosing, but Bill had no interest. "I'll just do what I've been doing – you give your idea a try, and we'll see which of our companies comes out on top in the end," Bill chuckled in response.

Guess Who Came Out Ahead in the End?

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